

## Election statement for Stephen Bertie DIPRSA

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I am an experienced Company Director and Business Manager. My previous roles have included, Relationship Manager, Employer Engagement and Business Development, managing teams of Supply Chain Organisations, Professionals and Advisors within multiple delivery sites for commercial returns. I am experienced in managing teams of professionals and Governance. I am experienced in successfully building effective relationships with Stakeholders, Communities and their representatives within the public and private sector.

I am target driven and encourage achievement and efficiency within every team that I lead. I am a firm believer in the Inverted Triangle model of relationship and Partnership support. Therein I am committed to the principal of engaging with stakeholders and end users in order to derive and design bespoke provision for our members. I have previously worked as Company Director and Business Manager. I am currently working as a Client Account Manager for a national Company.

I am passionate about Table Tennis. I have played representative at City and County level and have been nationally ranked continuously for the past 20 plus years. I currently run a Community Table Tennis club which predominately supports disadvantaged youth. These include BME, disabled and those who are in danger of exclusion. I am the Leader and chairman of the Continental Stars TT club in Birmingham. I am partnering with several local companies and organisations as well as Table Tennis clubs in Germany and France under the Erasmus and Europod exchange programmes. I want to continue to bring Table Tennis to the economically disadvantaged, young and more females.

I have extensive Partnership and Business Development experience which has served me well when having to build internal and external stakeholder relationships that generate mutual business and commercial benefits for my organisation. I am IT Literate and possess excellent analytical skills which enable me to design and interrogate MI statistics, databases and Spreadsheets.

I possess excellent people and Management skills. I am experienced in successfully managing multiple Partners and multi million pound contracts including: ESFA, ESF, AEB etc. I have a proven and successful record in leading teams in achieving complex financial targets and KPIs. I have strong communication and interpersonal skills coupled with strong organisational skills, enabling me to routinely meet deadlines and achieve targets. I have a calm and approachable manner and I am very effective dealing with stressful situations. I have excellent negotiating, influencing and presentation skills and am clear and precise when getting my message across. I have a proven ability to manage and complete projects to the highest standard. I am eager to utilise my Business skills to support Table Tennis England within the Deputy Chairman role